



N Y - G E O 2 0 2 5

APRIL 23-24, 2025 | SARATOGA SPRINGS, NY



Community Scale Electrification:

Network Piping Distribution Options

Moderator: Sue Dougherty / *NYSERDA*

Panel: Brian Urlaub / *Salas O'Brien*

Mike Kingsley / *Ramboll*

Steve Grgas / *Wendel*

Sue Dougherty

NYSERDA

- Funding support for large-scale thermal projects

Mike Kingsley

Ramboll

- Overview and explanation of distribution piping options

Brian Urlaub

Salas O'Brien

- Project examples of different piping options

Steve Grgas

Wendel

- Steam to low temp hot water piping conversions

Large-Scale Thermal Design Funding (PON 5614)

Sue Dougherty, Program Manager
New Construction and Thermal Energy Networks Team



NYSERDA

Large-Scale Thermal*

Provides heating, cooling, and hot water to a single building or multiple buildings using **heat pumps** and **low-carbon thermal resources**:



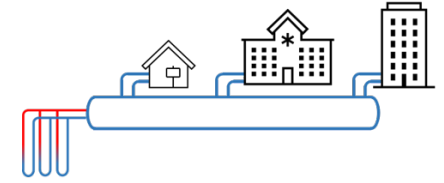
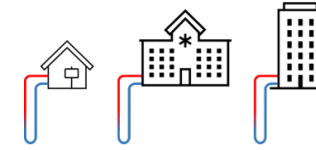
*Based on eligibility for NYSERDA's PON 5614 Large-Scale Thermal program

Min. Conditioned Space

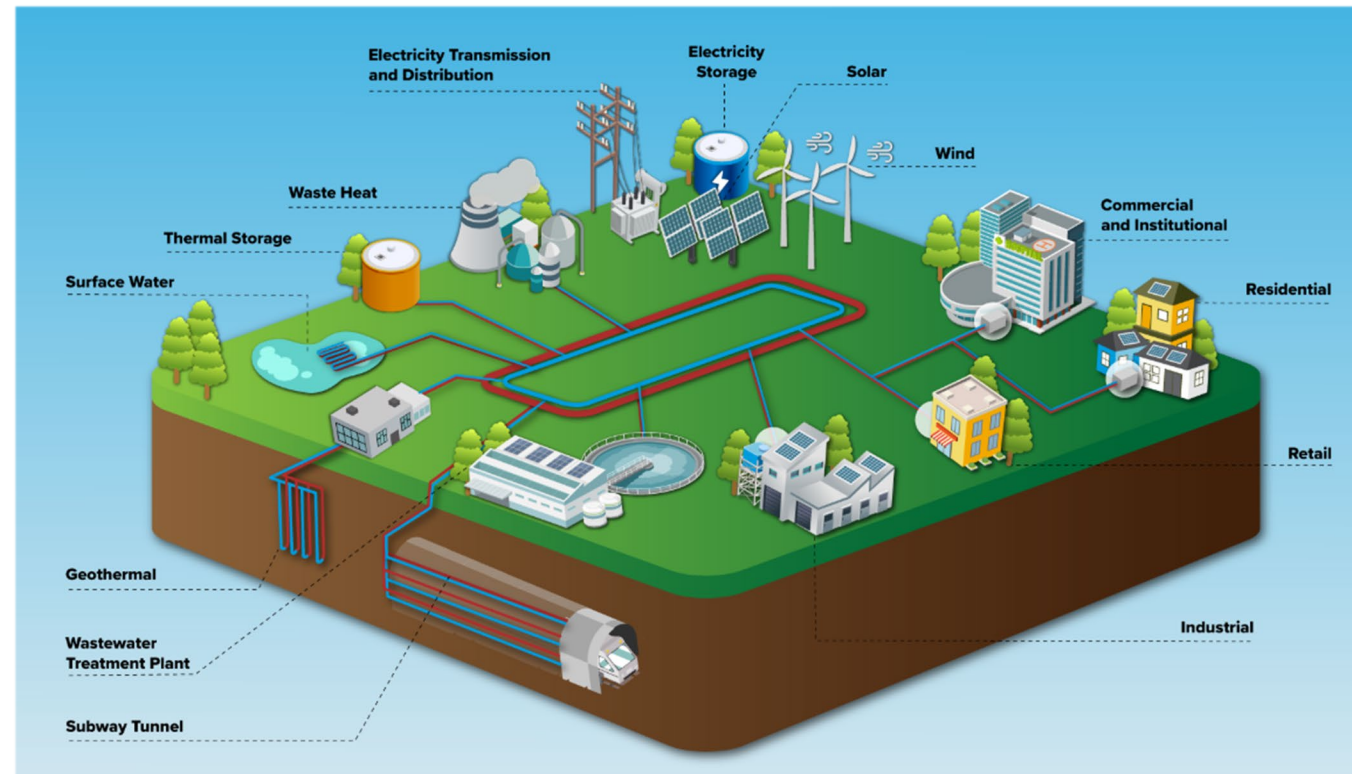
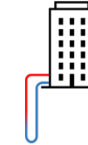
Standalone

Networked

250,000 SF



100,000 SF



Funding for replicable large-scale thermal system **design** projects that significantly reduce GHG from heating, cooling, and hot water, primarily in existing buildings.

Single or Multiple Buildings	Minimum Conditioned Space (SF)	Maximum NYSERDA Funding Per Award	Required Proposer Cost-Share
Multiple	250,000	Up to \$750,000 (existing buildings ¹)	50% of total project cost
Single	100,000	Up to \$300,000 (new construction ²)	

1. Total conditioned space $\leq$ 50% new construction

2. Total conditioned space $>$ 50% new construction

Feasibility Study and Design Funding

FlexTech (PON 4192)

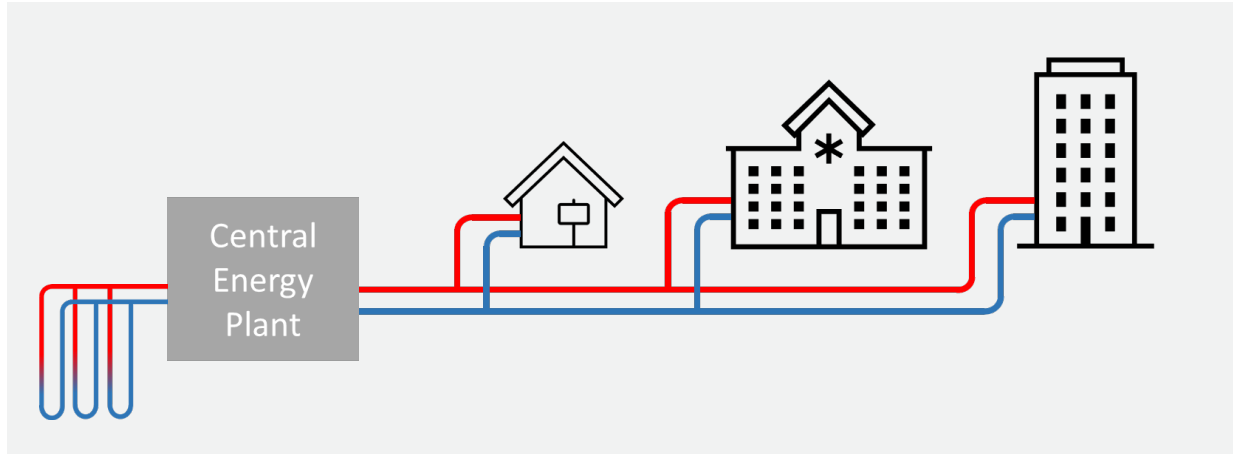
- Support for technical services to perform energy studies and planning
 - Includes geothermal and large-scale thermal **feasibility studies**
- Open enrollment with minimum 50% proposer cost-share
 - Apply anytime
- Learn more by visiting the FlexTech [website](#)
- Find a FlexTech [consultant](#)

Large-Scale Thermal (PON 5614)

- Support for large-scale thermal **design projects**
- Competitive solicitation
- Round 3 proposals due 7/31/25 at 3pm ET
- Learn more by visiting PON 5614 solicitation [page](#)

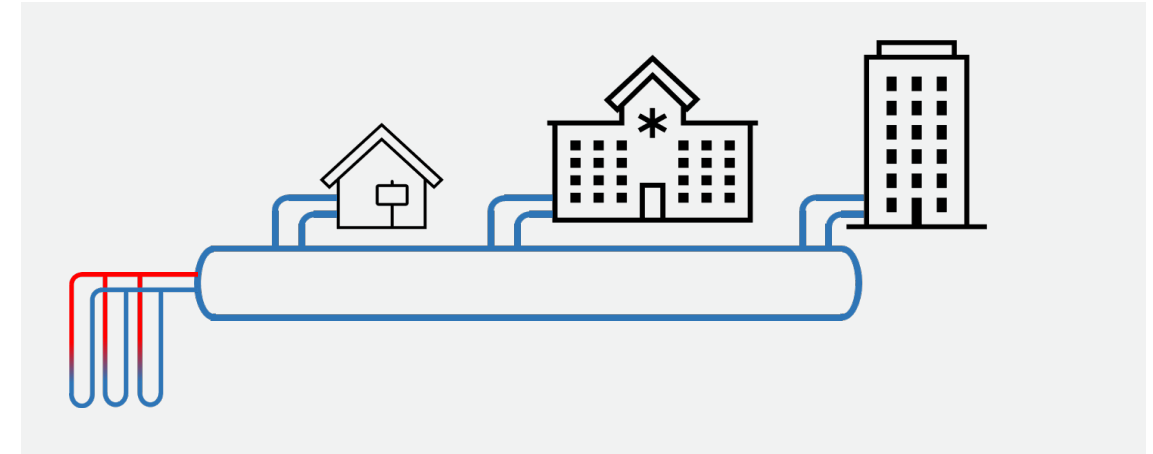


Contact: District.Thermal@nyserda.ny.gov



Centralized (“4G” systems)

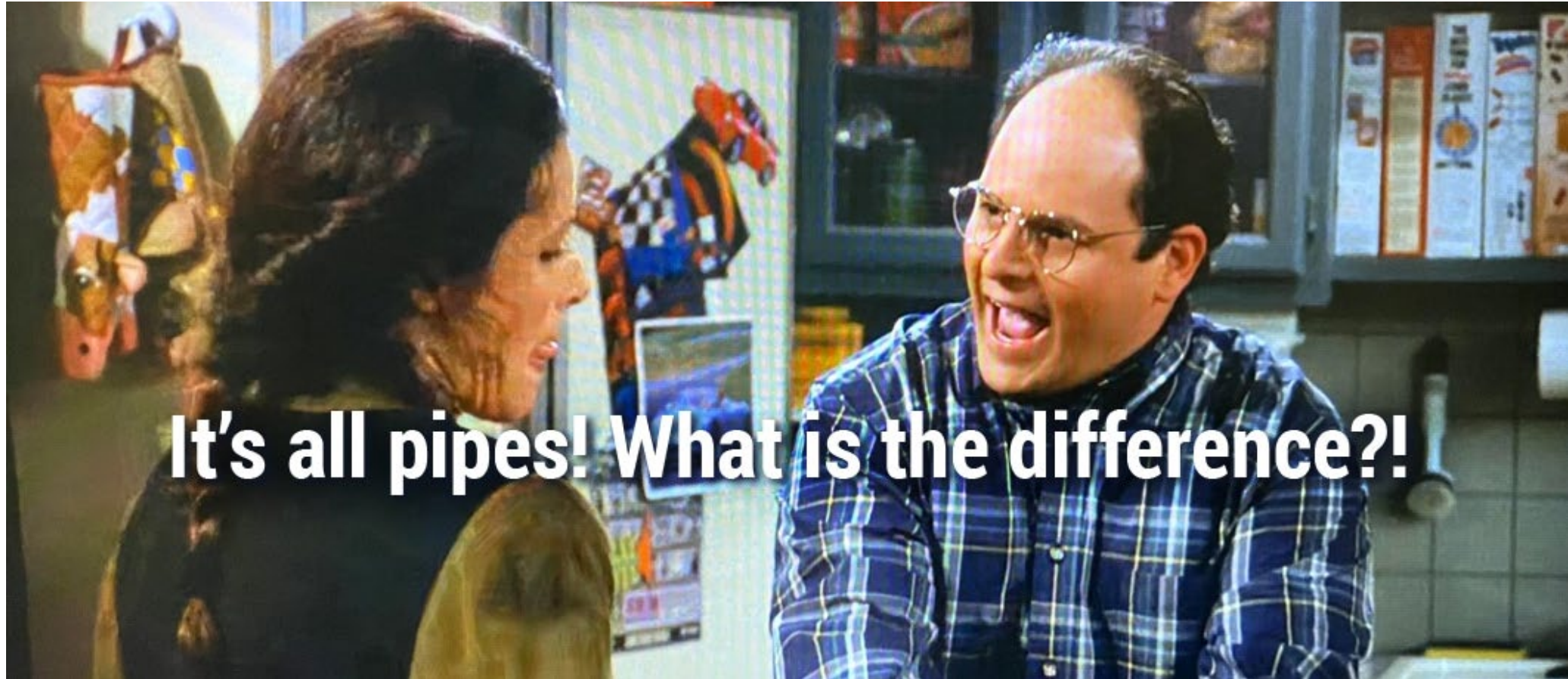
- Heat pump(s) at central plant produce hot/chilled water
- Hot/chilled water distributed to each building to provide heating/cooling and domestic hot water
- Heating only (2-pipe), cooling only (2-pipe), or heating and cooling (4-pipe)



Distributed (“ambient” temperature systems)

- Low temp (“ambient”) water distributed to each building
- Heat pumps in each building provide heating/cooling and domestic hot water
- Heating and cooling (1-pipe or 2-pipe)

What's the Difference?!



Seinfeld scene. Accessed April 16, 2025. <https://drivenets.com/>

Community Scale Electrification Network Piping Distribution Options

NY-Geo – April 23, 2025

Michael Kingsley, Senior Technical Manager

RAMBOLL

Bright ideas.
Sustainable change.



Thermal Energy Network (TEN) configurations

Descriptions

Comparisons

CLCPA Considerations

Evolution of TENs (district energy systems)

Designation	Description
1st Generation District Heating (1G)	Steam
2nd Generation District Heating (2G)	Pressurized hot water >100°C (212°F)
3rd Generation District Heating (3G)	Hot water <100°C (212°F)
4th Generation District Heating (4GDH)	Low temperature hot water <70°C (158°F)
4th Generation District Heating & Cooling (4GDHC)	Low temperature hot water <70°C (158°F) Associated district cooling waste heat used as heat source
5th Generation District Heating & Cooling (5GDHC, Ambient Loop)	Ambient Water or Glycol at 10-30°C (50-86°F) serves as heating source or cooling sink for building heat pumps

Low temperatures enable use of efficient electric heat pumps – decarbonize heating

Provide cooling as well as heating

Typical characteristics of 4G and 5G TENs

Characteristic	4G Systems	5G Systems
Primary Concept	Fully centralized, low temperature hot water to buildings; can be coupled with centralized district cooling	Thermal source network distributes ambient temperature fluid to building water-source heat pumps that generate heating and cooling
Number of Pipes	2 (4GDH) or 4 (4GDHC)	1 or 2
Pipe Materials	Insulated Steel or High Temperature Polymer (Heating) Insulated Polymer (Cooling)	Uninsulated Polymer
Typical Temperature Range	Heating: 50-70°C (122-158°F) Cooling: 4.5-10°C (40-50°F)	10-30°C (50-86°F) Ambient Water or Glycol (Heating Source or Cooling Sink)
Typical Delta-T	Heating: >22° C (>40°F) Cooling: 6-11°C (10-20°F)	3-8°C (5-15°F)
Pipe Dimensions	Smaller diameter piping due to high delta T	Larger diameter piping due to low delta T

Performance aspects of 4G and 5G TENs

Performance Aspect	4G Systems	5G Systems
Energy Exchange	• One-way thermal energy transfer • Heat recovery chillers (4GDHC)	• Thermal energy transfer between customers and with central thermal source
Thermal Sources	• LTHW from central heat pumps using low temperature sources (same as 5G) • Proximity to the central plant affects feasibility • High temperature waste heat can be used directly for heating	• Ambient temperature sources can supply the ambient loop anywhere along the loop (even remote from the energy center) • High temperature waste heat can be used but with a loss of exergy (availability)
Thermal Losses	• Thermal losses greatly reduced from previous generations due to lower operating temperatures	• Negligible thermal losses
Demand Flexibility, Redundancy & Resilience	Central plant facilitates: • Thermal energy storage • Redundant equipment and backup sources (including non-electric sources) • Dispatchable electric demand flexibility • “Plug and play” new technologies	• Building level systems are more difficult to apply demand flexibility approaches due to cost and space constraints • Thermal mass of the distribution system will reduce peak demand compared to individual building heat pumps, but not dispatchable without storage or non-electric assets

Performance aspects of 4G and 5G TENs

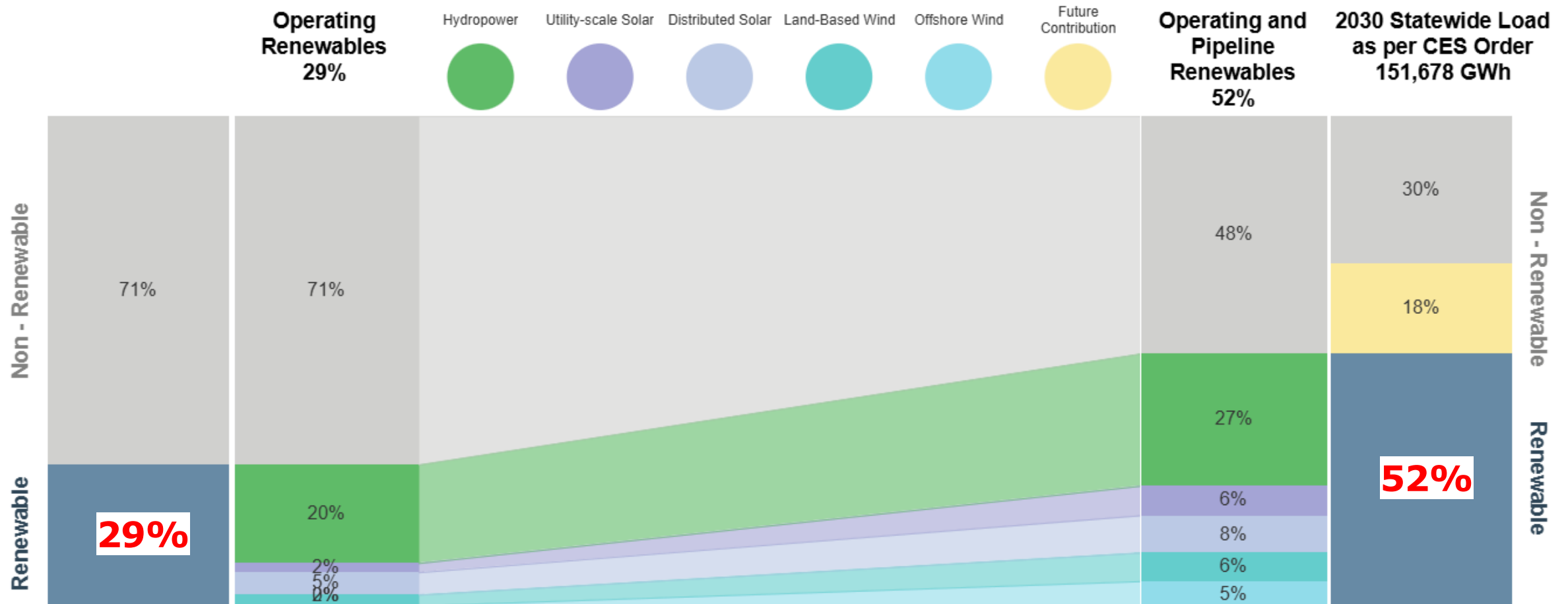
Performance Aspect	4G Systems	5G Systems
Capital Cost	• Expensive energy center and distribution system • Inexpensive building heat exchangers • Retrofit to accept the district hot/chilled water can be a major cost • Economies of scale for large-scale equipment • Total system capacity requirement is reduced due to load diversity • Easy application of base and peaking load technologies can reduce cost • Thermal energy storage and backup systems can be more cost-effective at central plant	• Less expensive energy center and distribution system • Building heat pump costs, including: - Small-scale equipment - Full capacity (no network diversity) - Electric service upgrades - Interface to existing HVAC • Difficult to apply base/peak load technologies and thermal energy storage (cost and space requirements)
Operational Cost	• Demand flexibility can shift electricity use to lower cost hours • Electricity rates at central plant may be lower than at the buildings, reducing heat pump operating cost	• Limited demand flexibility without storage or non-electric assets • Negligible thermal losses from the distribution system

Electric grid evolution

NYS electric grid evolution

Climate Leadership and Protection Act (CLCPA)

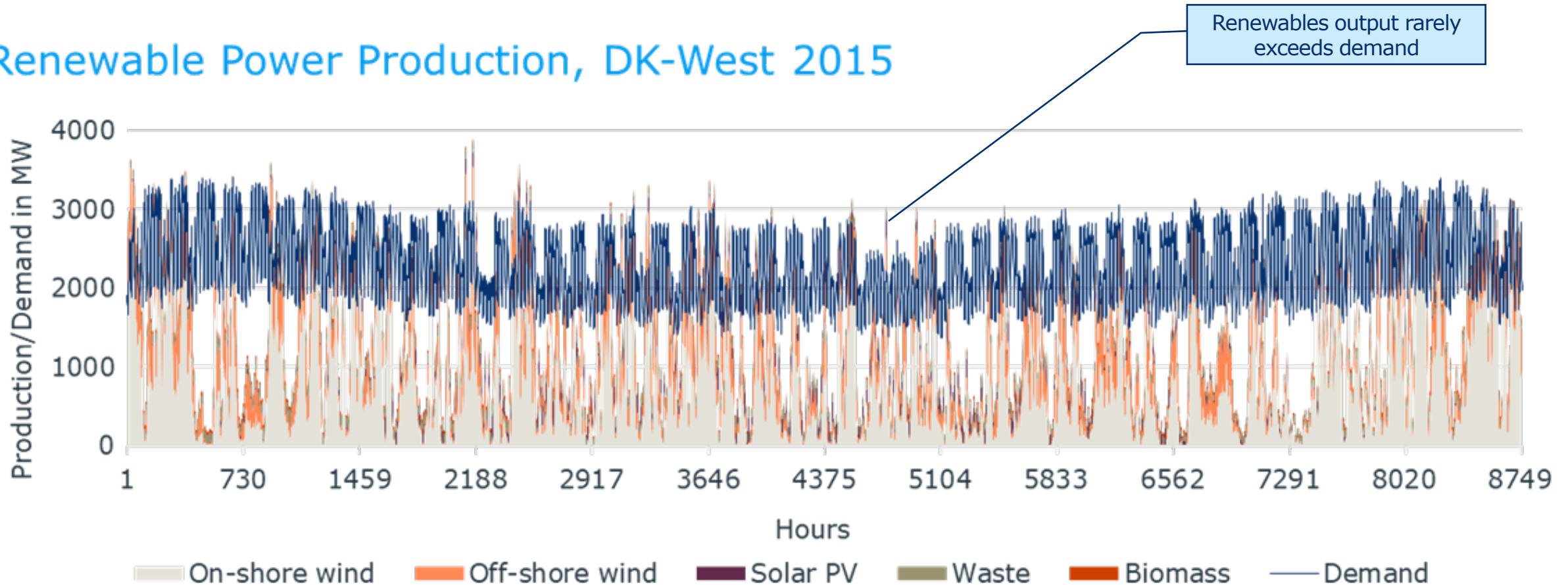
- 70% of electricity from renewables by 2030
- 100% zero-emission electricity by 2040



Danish electric grid evolution example

Danish electric grid ~55% renewables in 2015

Renewable Power Production, DK-West 2015



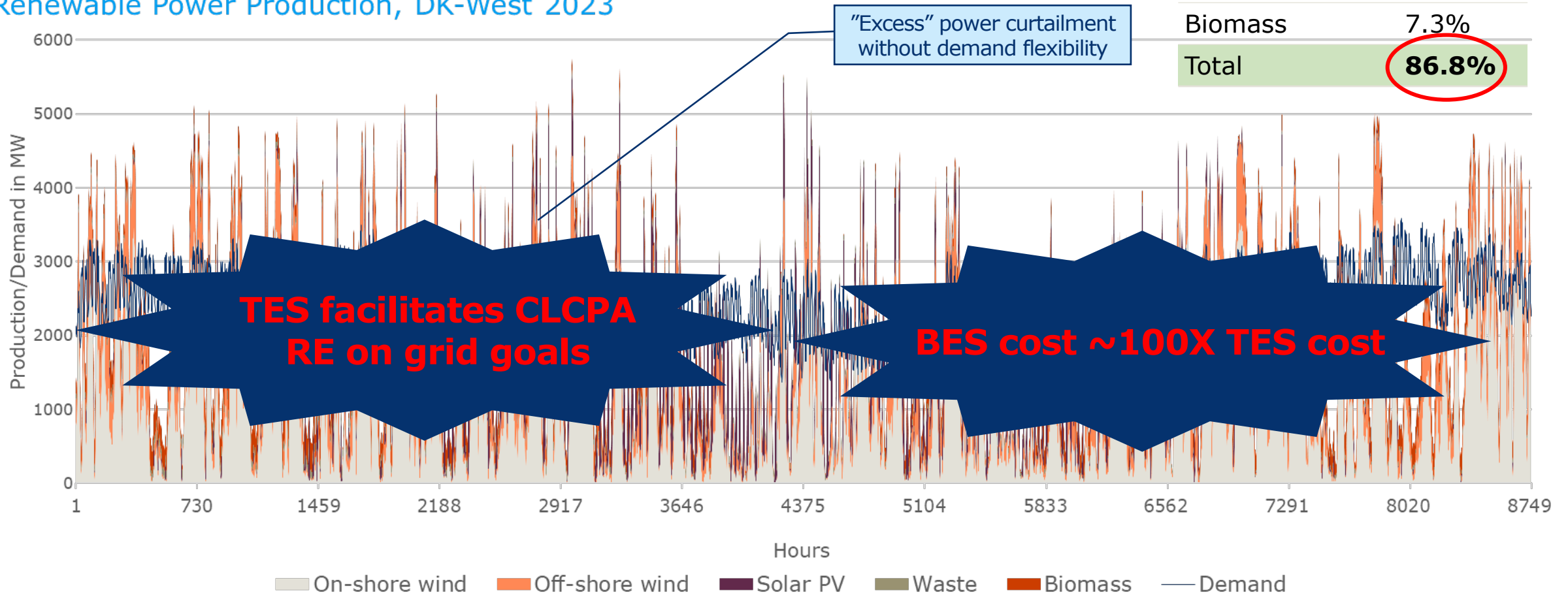
Thermal storage facilitates RE on the grid

Thermal Energy Storage (Power-to-Heat) is largest source of demand flexibility on the Danish electric grid

2023 Danish grid

Onshore Wind	44.3%
Off-shore wind	22.3%
Solar PV	10.2%
Waste	2.7%
Biomass	7.3%
Total	86.8%

Renewable Power Production, DK-West 2023



TEN adoption at scale

Electric grid upgrade requirements

Electric grid generators

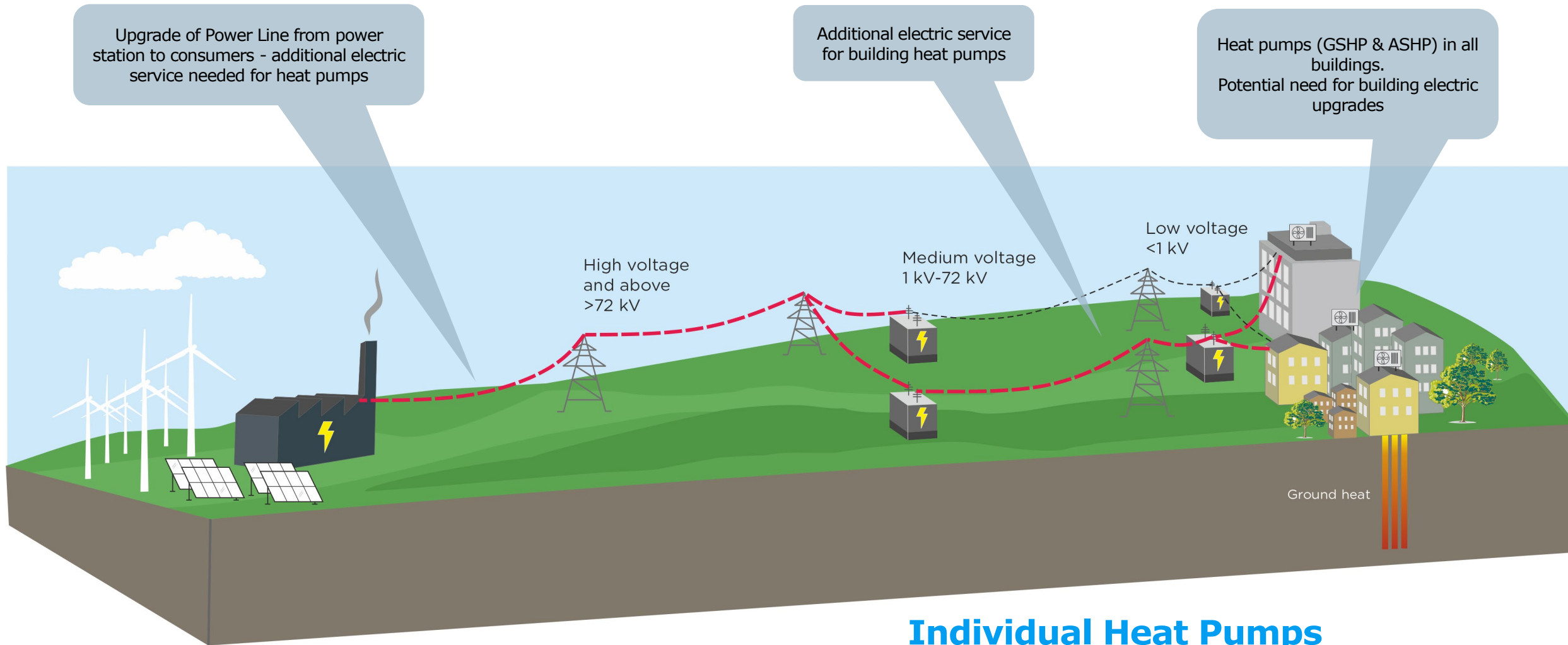
Fossil heating in buildings

High voltage
and above
>72 kV

Medium voltage
1 kV-72 kV

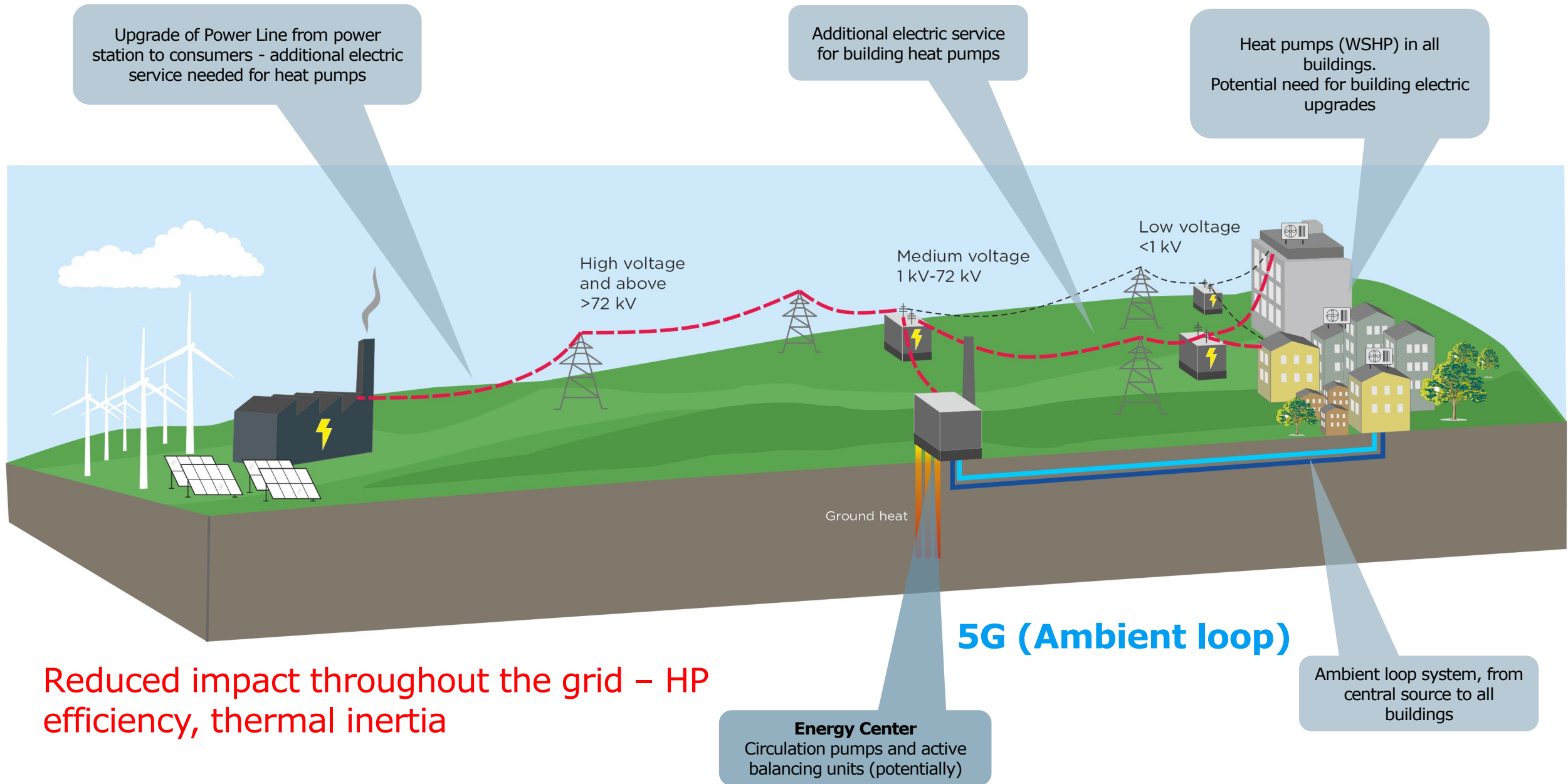
Low voltage
<1 kV

Business as Usual



Individual Heat Pumps

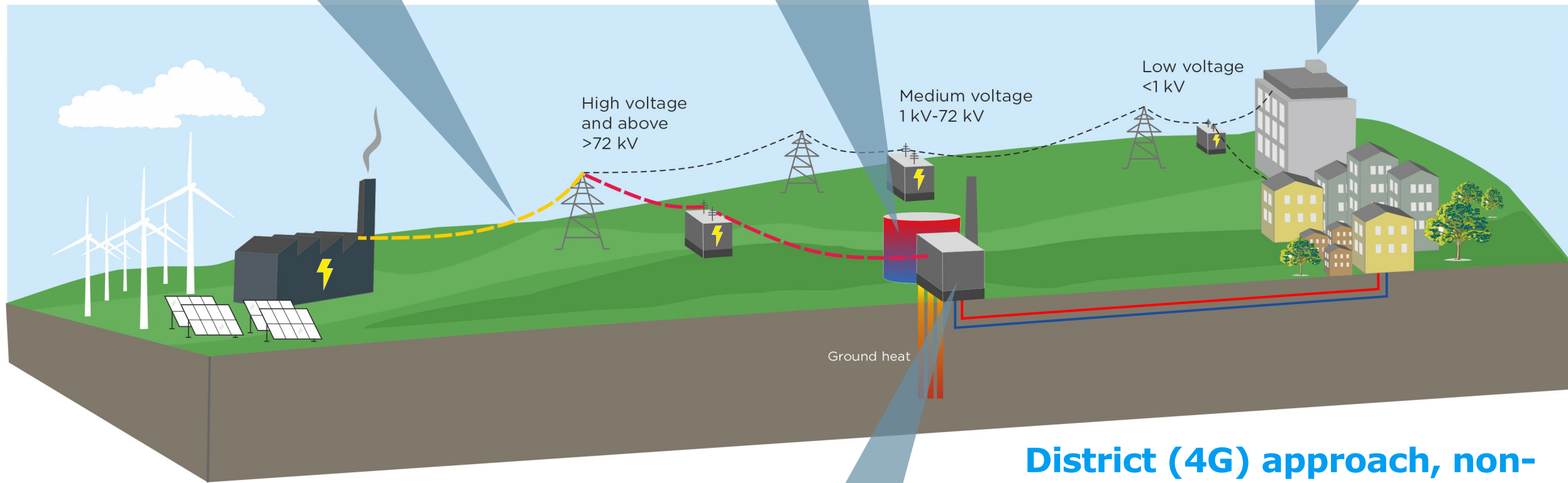
Maximum impact to the grid – upgrade and new capacity throughout



HPs will not operate when wholesale prices are high. Entire power system upgrade not necessarily required

Thermal Energy Storage (TES) creates flexibility in the energy system, reducing peak demand and requirements for electrical upgrades

No building-level HPs.
No upgrades to low voltage system required



Lowest impact to the grid – no building upgrades and apply demand flexibility

Energy Center
Baseload HPs
Non-electric Peaking Boilers
(fossil or bio-based)

District (4G) approach, non-electric peaking/backup

Conclusion

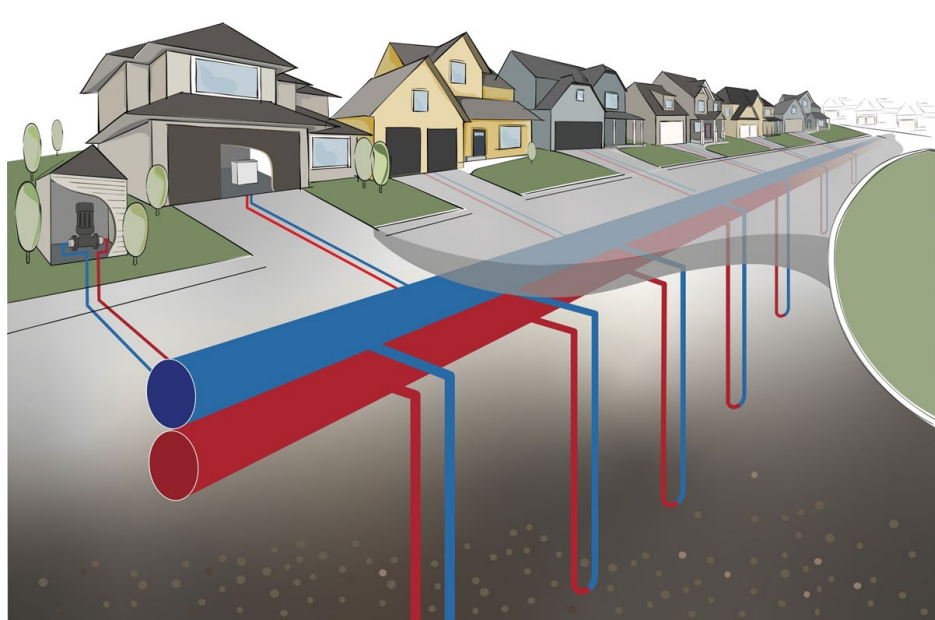
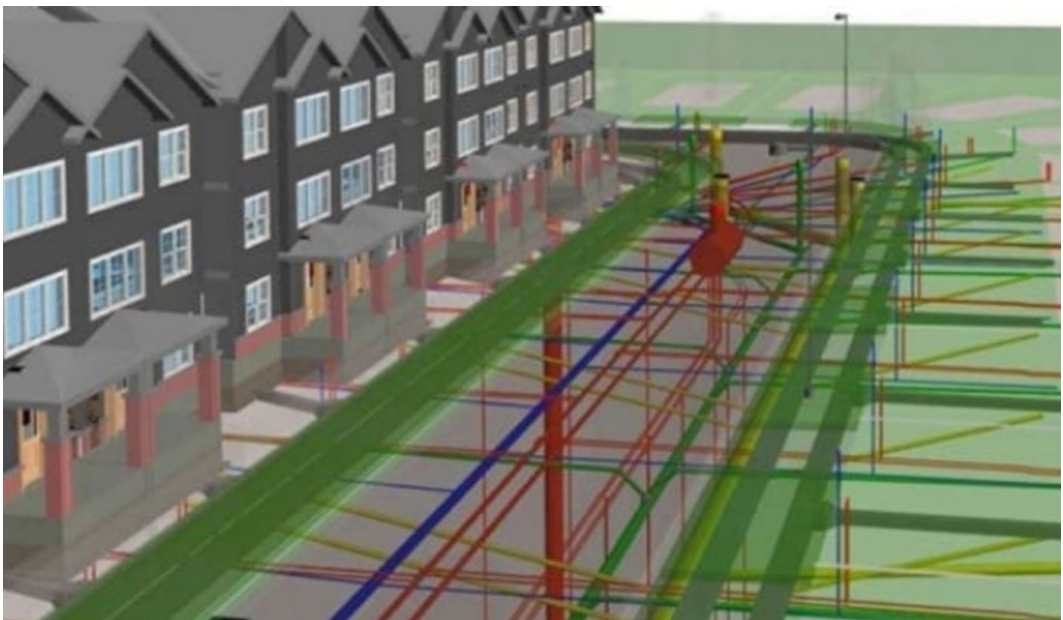
- No one-size-fits-all solution
 - 4G, 5G, and individual HPs will have their applications
 - Hybrid solutions are also possible
- Use holistic planning for best result
- Design solutions that work today while considering how the future grid and TEN implementation at scale affect each other

Thank you!

Michael Kingsley, PhD, PE
Senior Technical Manager, Energy
michael.kingsley@ramboll.com



Bright ideas.
Sustainable change.



Thermal Energy Networks (TEN); Project Examples – 4G & 5G

PRESENTED BY

Brian Urlaub

Director of Geothermal Operations

Brian.Urlaub@salasobrien.com

Ball State, Muncie, IN

The largest US higher ed geothermal conversion.

105 kBtu/sf EUI

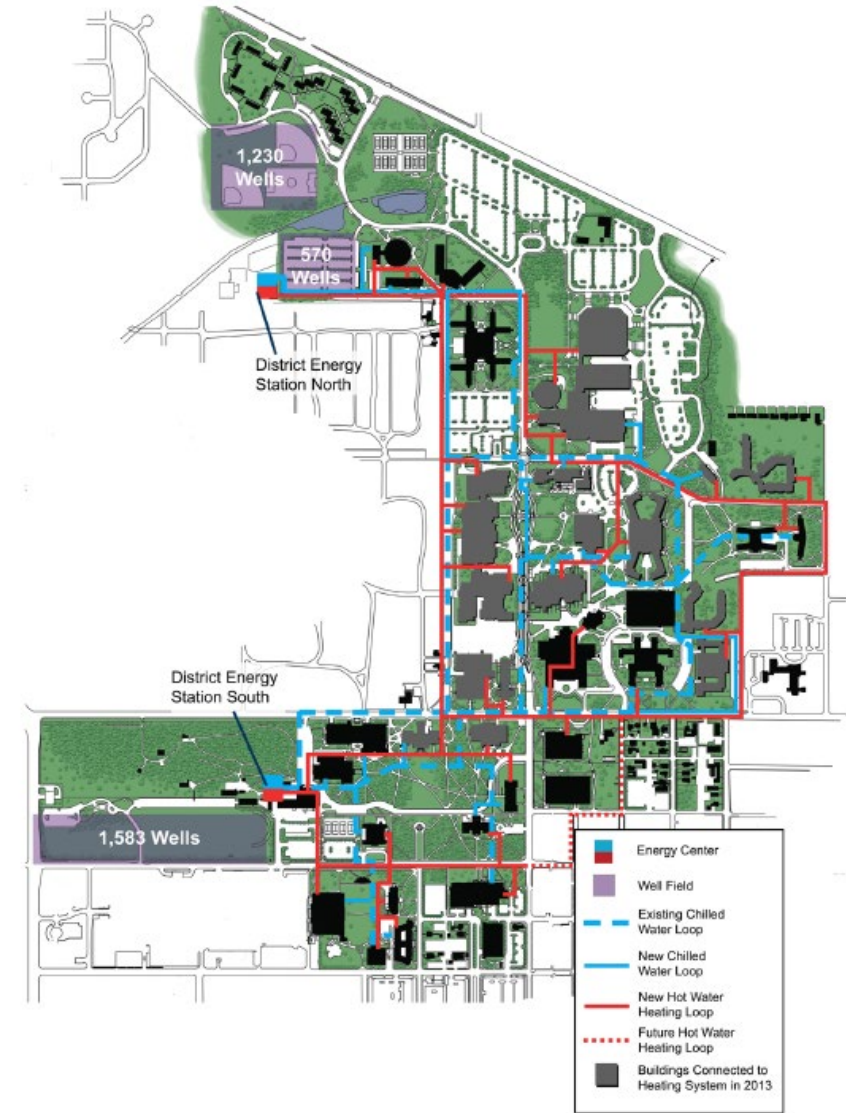
**75,000 tons of
MTCOe eliminated**

5,600,000 campus gsf



Ball State University – *Muncie, IN*

- Centralized 4-Pipe Distribution
- Conversion Facts
 - 10,000 Tons Cooling
 - 152,000,000 BTU/HR Heating
 - 5,600,000 GSF Heating Conversion
 - 47 Building Heating Conversion
 - Includes 300,000 GSF of Expansion
 - 2 District Energy Stations
 - 150°F HWS
 - 2813 Vertical Bore Holes
- Campus Energy Use Intensity
 - Prior to Geothermal Conversion – 175 Kbtu/SF/Yr
 - Fiscal Year 2013 / 2014 – 123 Kbtu/SF/Yr
 - Final Project Completion – 105 Kbtu/SF/Yr





District Energy Station North

12,000 SF, Completed June 30, 2011
Projected LEED Silver

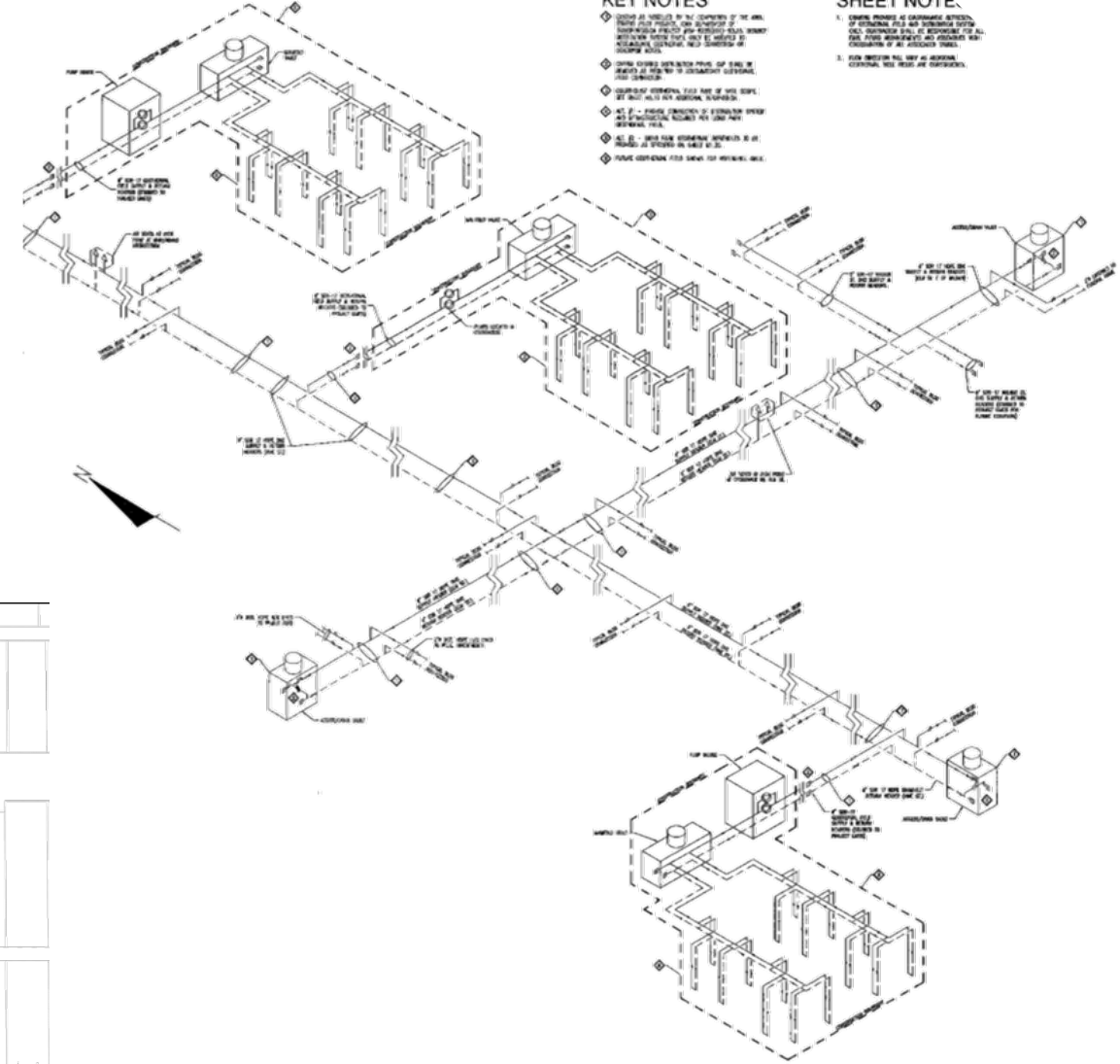
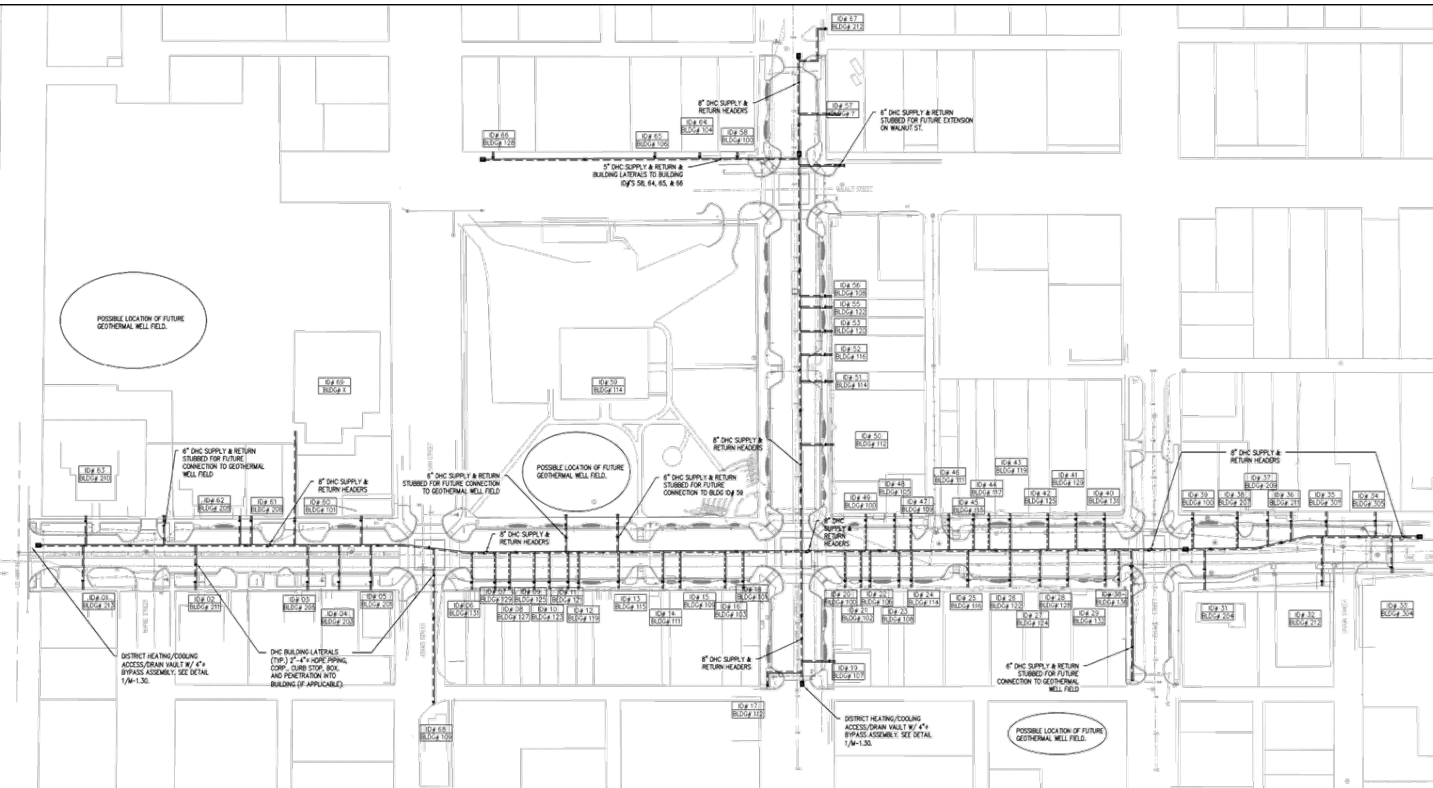


West Union, Iowa TEN Project



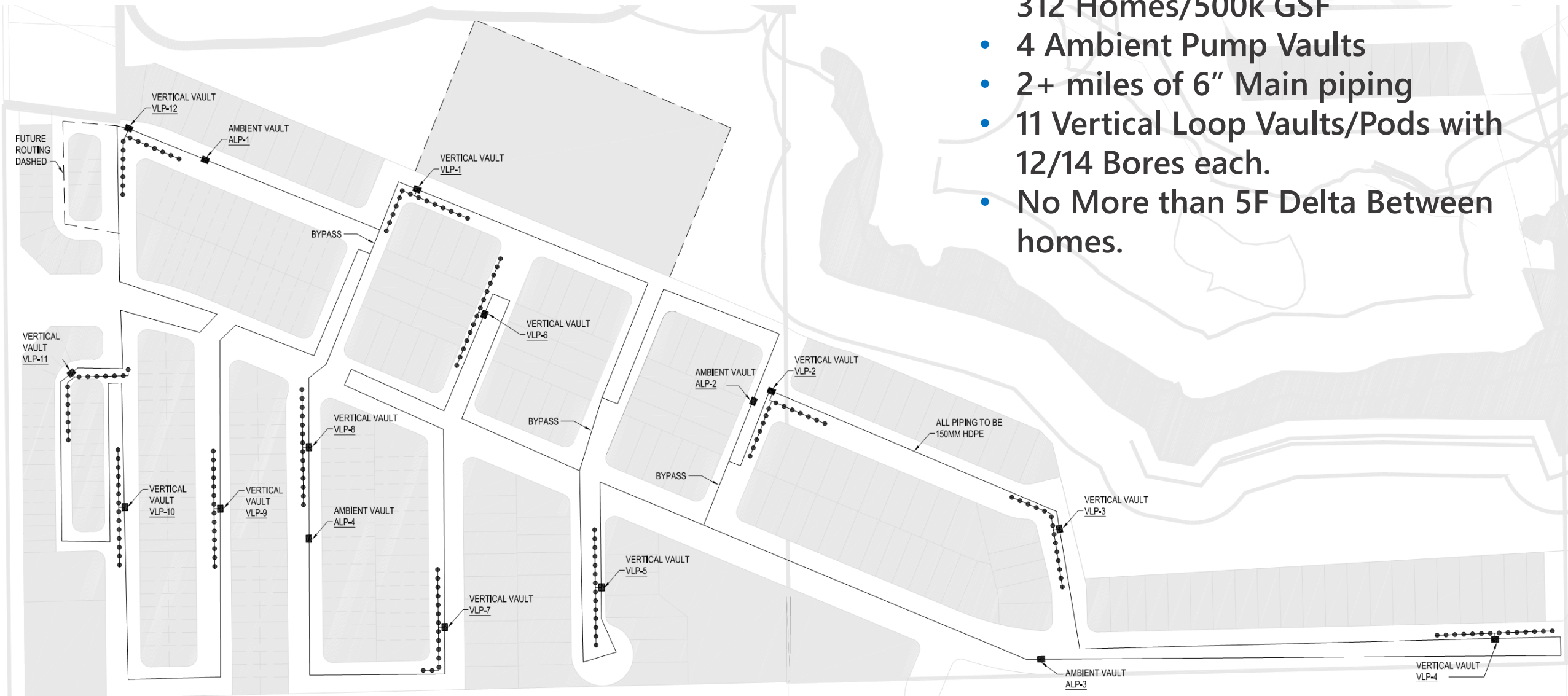
Downtown Business District:

- Common loop serves multiple buildings (54 stubbed, 14 in Service)
- 2-Pipe Ambient distribution system
- Unitary GSHP's serving each building
- Central pumping at each building and at each Ground Loop Heat Exchanger



Single Family New Construction - Toronto

- Single Pipe Ambient Loop Serves 312 Homes/500k GSF
- 4 Ambient Pump Vaults
- 2+ miles of 6" Main piping
- 11 Vertical Loop Vaults/Pods with 12/14 Bores each.
- No More than 5F Delta Between homes.

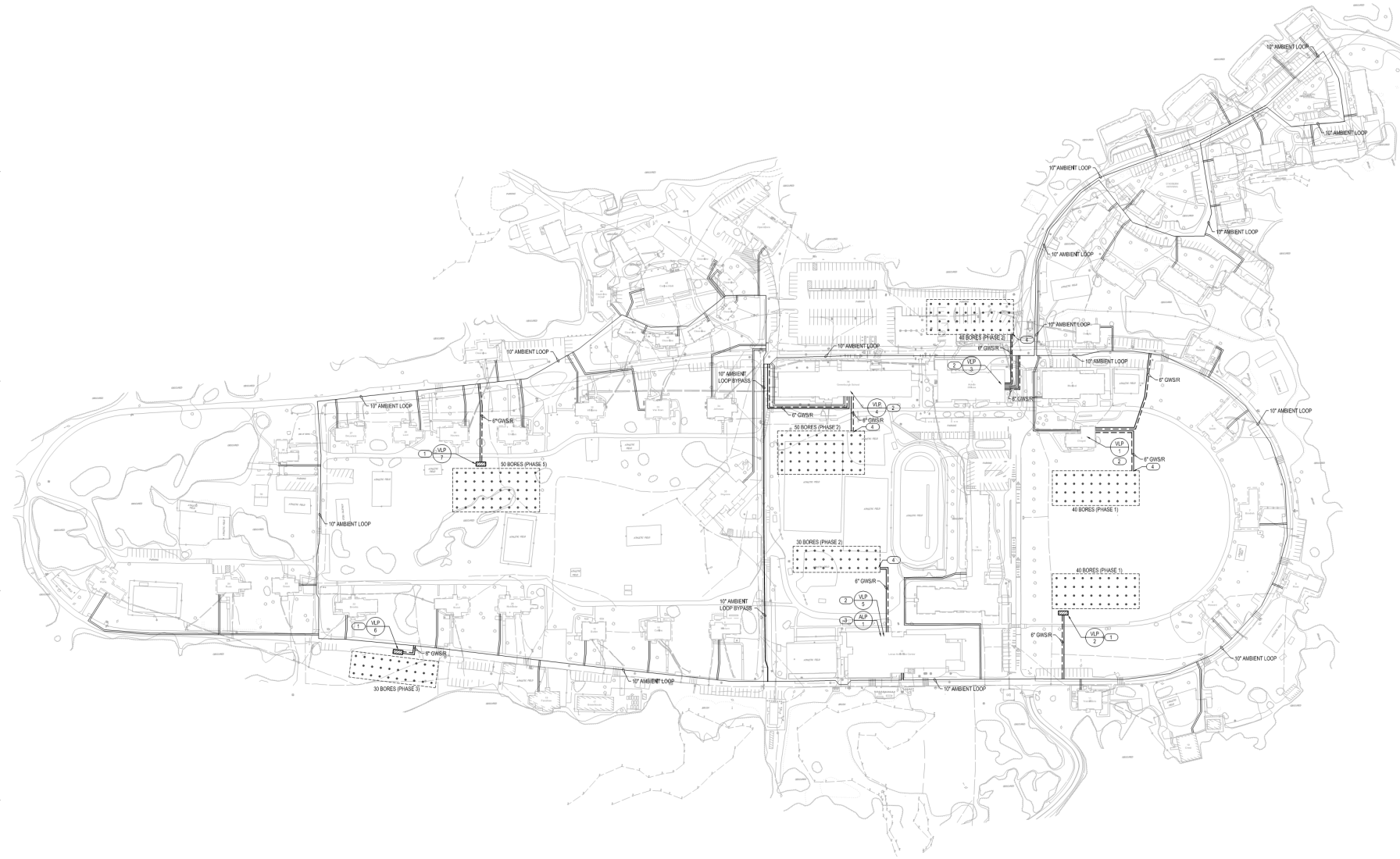




Campus Project (NY)



TEN System Layout



- Single Pipe Ambient Loop
- 65 commercial and residential buildings
- 7 distributed GLHE's
- Single Owner/Campus
- Buildings are mostly 80+ years old
- Utilize buildings for housing infrastructure as much as possible

FRAMINGHAM, MA

Phase 1 Phase 2 Potential Customers



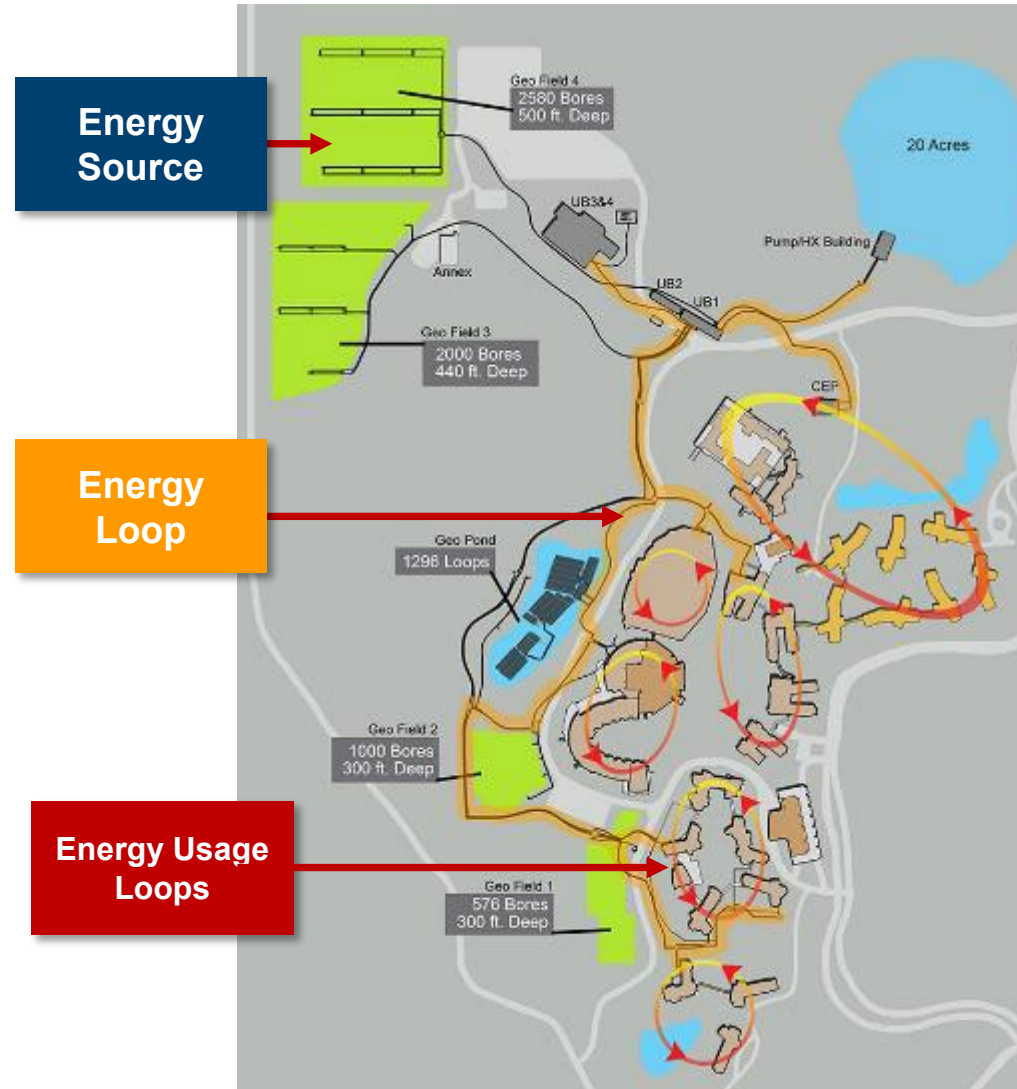
Ambient Geothermal Loop with multiple energy sources



Auditorium



Training Facility



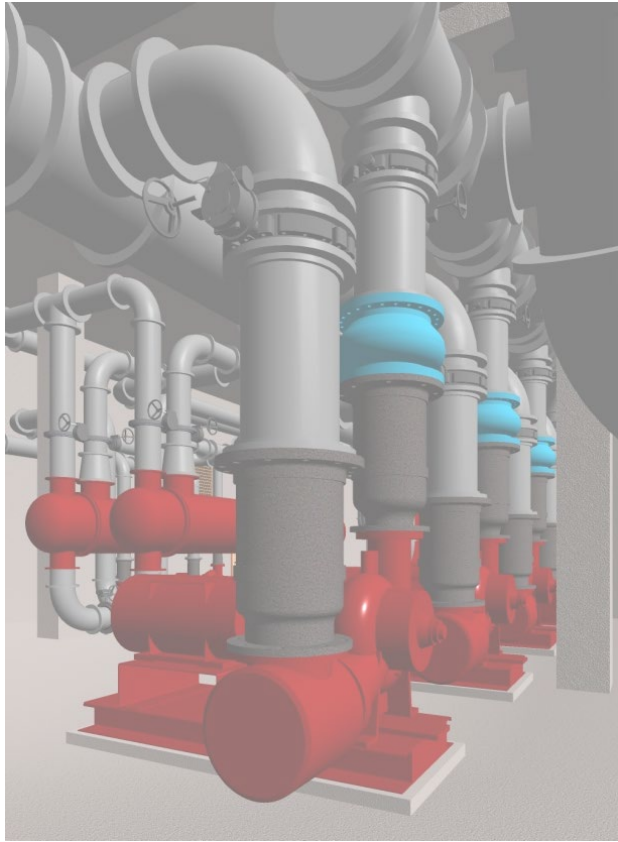
Office Space



Dining Facility



Data Center



Thank You!

- Contact Information | brian.urlaub@salasobrien.com

Steam to Low-Temperature Hot Water Conversions



Steve Grgas
Senior Project Development Engineer



Agenda

Benefits of Converting Steam to LTHW

Key Considerations

Financial Strategies

Challenges

Case Studies

Question & Answer



Thermal Energy Networks

Low-Temperature Hot Water Conversions

Benefits of Converting to LTHW Systems

- **Energy Efficiency Improvements:**
 - LTHW systems reduce thermal losses, leading to significant energy savings
 - Closed-loop nature minimizes water and energy waste
- **Operational Cost Reductions:**
 - Substantial reduction in maintenance and distribution costs
- **Infrastructure Modernization:**
 - Replace aging steam infrastructure, enhancing system reliability
 - Improved control over distribution system





Key Considerations for Conversion

- **Assessment of Existing Infrastructure:**
 - Evaluate condition & capacity of current systems
 - Consider reusing existing infrastructure or upgrading/replacing equipment
- **Temperature Requirements:**
 - Analyze building heating demands for LTHW system compatibility
 - Possible need for building envelope improvements or HVAC system modifications
- **Phased Implementation Approach:**
 - Incremental retrofits to spread costs over time and minimize disruption
 - Prioritize buildings/zones based on energy use, infrastructure condition, and occupancy

Financial Strategies for Cost-Effective Conversion

- **Life-Cycle Cost Analysis:**
 - Compare initial costs with long-term savings in energy & maintenance
 - Include potential future costs related to carbon pricing and regulations
- **Leveraging Incentives and Funding:**
 - Explore available grants, rebates, and financial incentives for energy efficiency and decarbonization
 - Engage stakeholders for funding and support
- **Operational Savings Reinvestment:**
 - Reinvest savings from reduced costs into further energy efficiency projects
 - Offset initial capital expenditures with savings



Challenges and Mitigation Strategies

- **Technical Challenges:**
 - Address compatibility issues with targeted upgrades & retrofits
- **Financial Constraints:**
 - Phased implementation plans & securing external funding to manage upfront costs
- **Stakeholder Engagement:**
 - Communicate benefits and long-term savings to stakeholders for support

Case Studies



PRIVATE UNIVERSITY

PROJECT | Laboratory Electrification Pilot

SCOPE OF WORK OVERVIEW

- 210 Ton Heat Pump
- Electric Autoclaves
- Ultrasonic Humidification
- Wellfield

DESIGN CONSIDERATIONS

- 140F Hot Water
- Electrical Needs
- HW System Stress Test

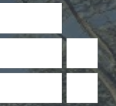
TOTAL COSTS | \$13,000,000



Thermal
Energy



HIGHER
EDUCATION



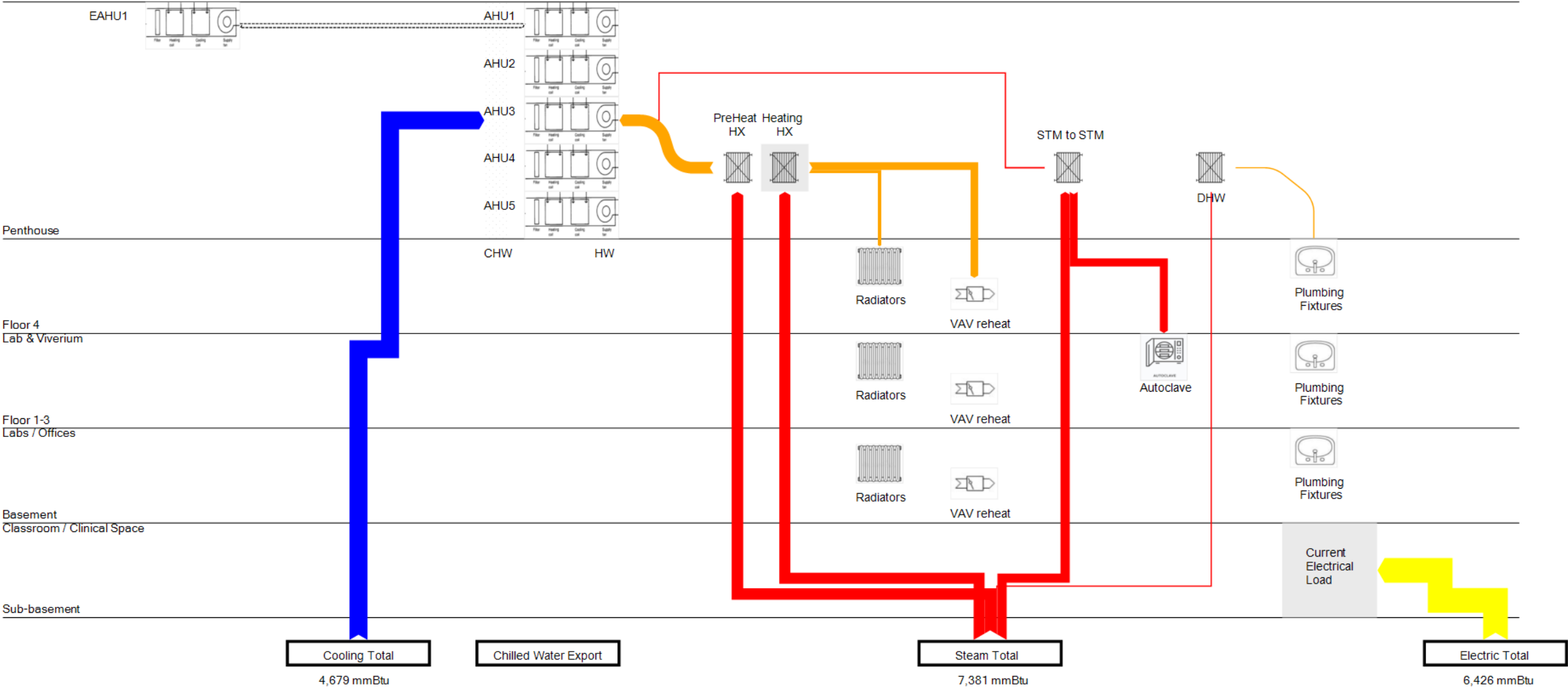
MASTER BUILDER



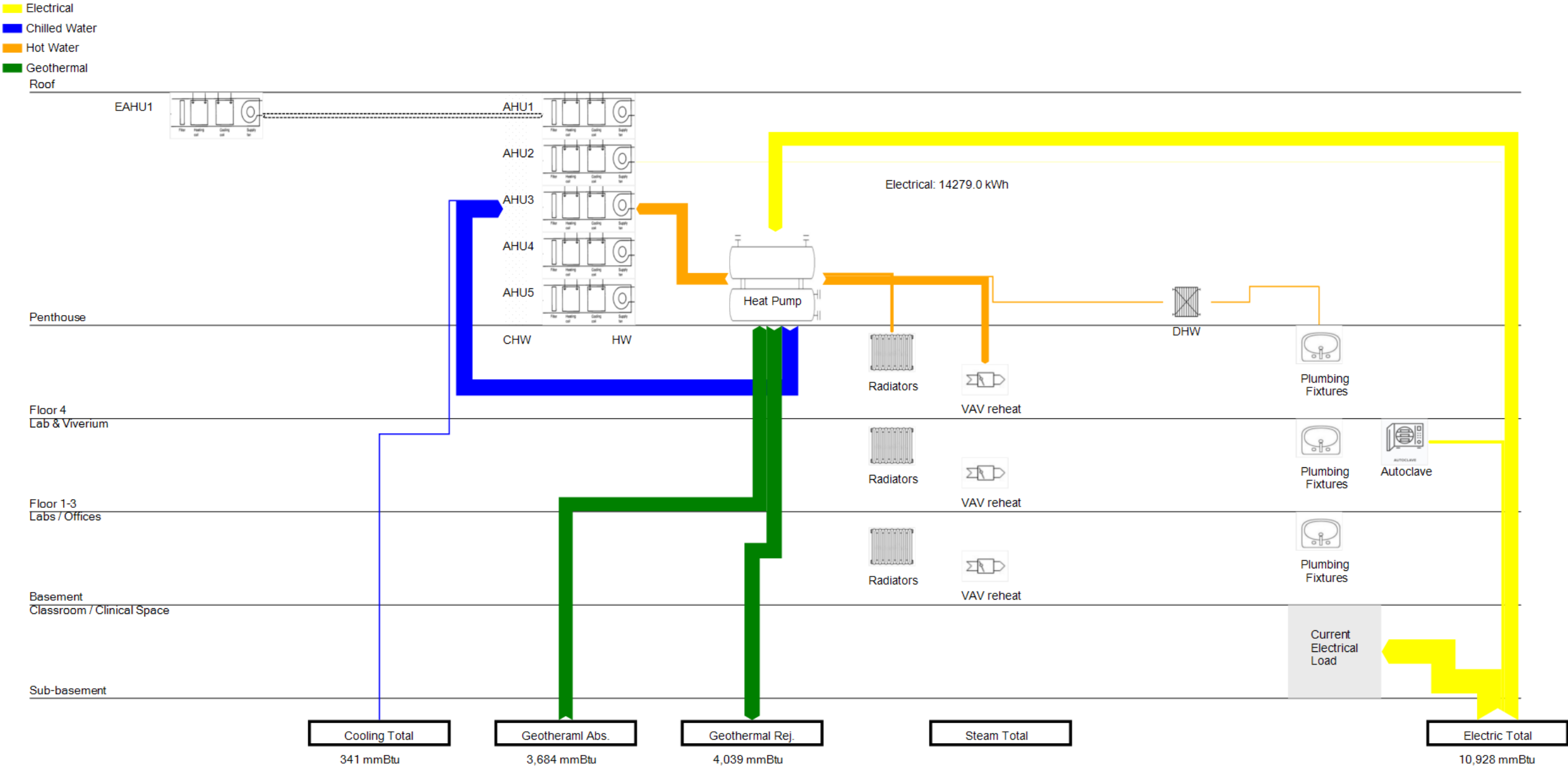
ENERGY
PERFORMANCE
CONTRACT

CURRENT SYSTEM

- Electrical
- Chilled Water
- Hot Water
- Steam
- Roof



PROPOSED SYSTEM



BROOKLYN MUSEUM

PROJECT | Deep Energy Retrofit

SCOPE OF WORK OVERVIEW

- 150 Ton Heat Pump
- Steam-to-HW Conversion
- New Condensing Boilers
- DHW Heat Pumps
- Energy Efficiency Measures

DESIGN CONSIDERATIONS

- 140F Hot Water
- Condensing Boilers Peaking/Resilience
- HW System Stress Test
- Adaptable to Long Term Options

TOTAL COSTS | \$28,600,000



Thermal
Energy



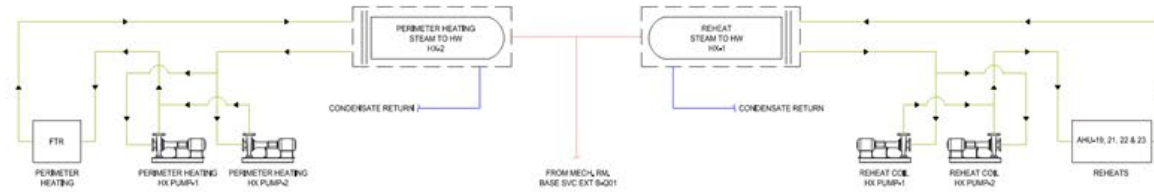
STATE
GOVERNMENT



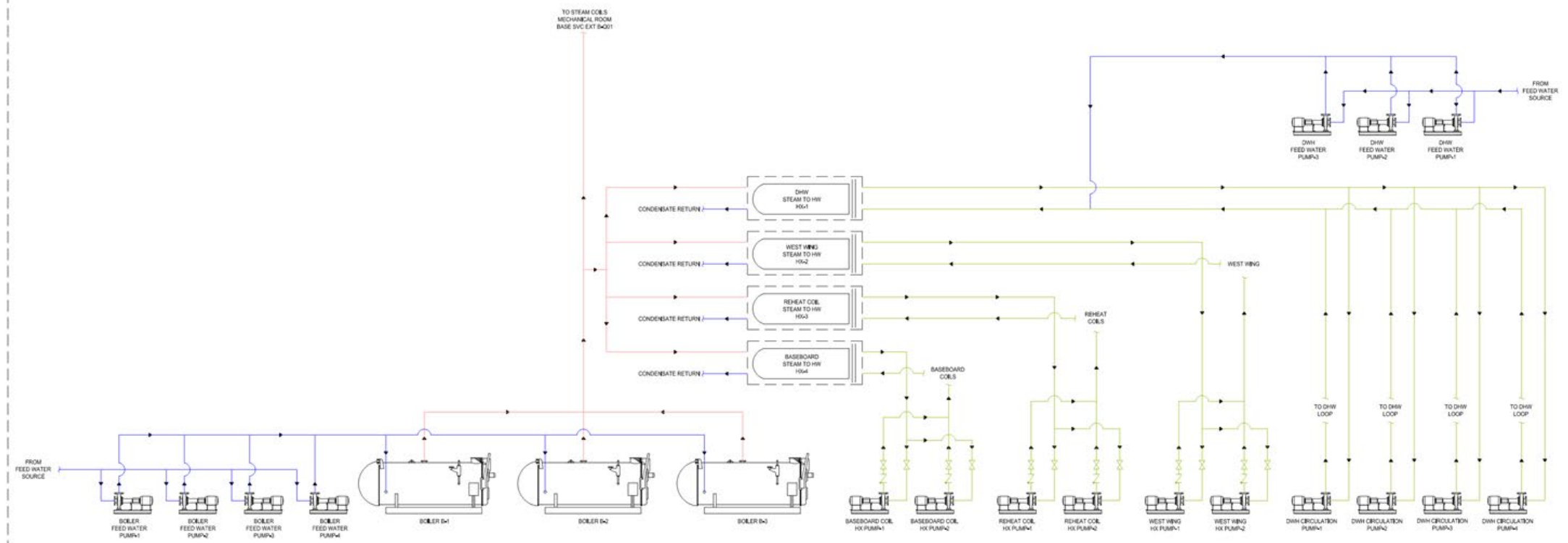
MASTER BUILDER

BASE SVC EXT 8401

CURRENT SYSTEM



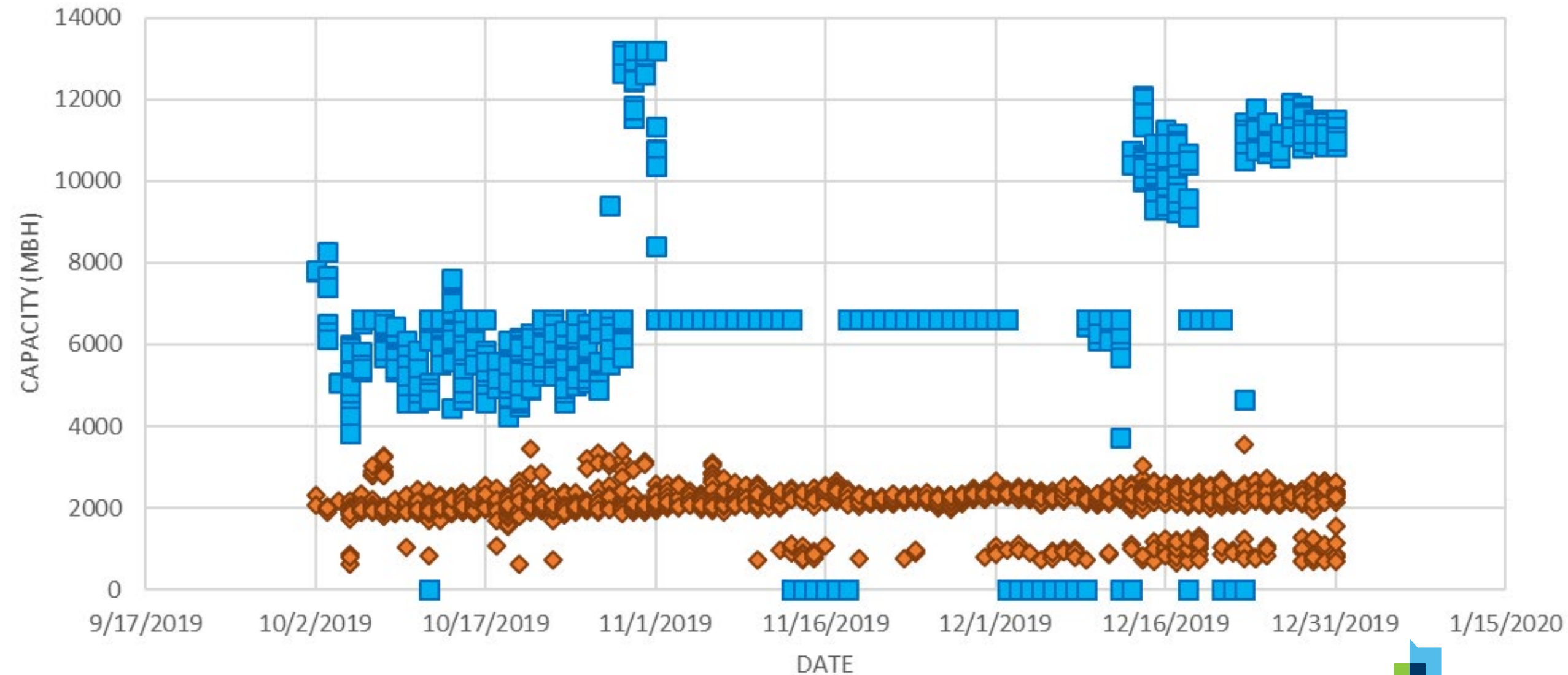
SUB-BASEMENT MECH



SIMULTANEOUS HEATING/COOLING TREND ANALYSIS

◆ Reheat/Perimeter Radiation Capacity (MBH)

■ Chiller Plant Capacity (MBH)



EEMs

EEM 4.1 Direct Digital Controls Conversion

EEM 4.2 HVAC Controls Optimization

EEM 4.3 Unoccupied Shutdown

EEM 4.4 Morning/Afternoon

Warmup/Cooldown

EEM 4.5 Discharge Air Temperature Reset

EEM 4.6 Static Pressure Reset

EEM 4.7 Enthalpy Economizer (Humidity)

EEM 5.2 Water Side Economizer &
Optimization

EEM 5.3 Heat Recovery Chiller / Heat
Pump

EEM 6.2 Boiler and Steam to HW
Conversion

EEM 7.3 Single Zone Variable Volume

EEM 9.4 RCx and Advanced Analytics

EEM 11.1 Heat Pump Domestic Hot Water

EEM 13.2 Solar Photovoltaic Array

EEM 14.1 Misc. Updates to EEM 4.6, 4.7,
and 5.2



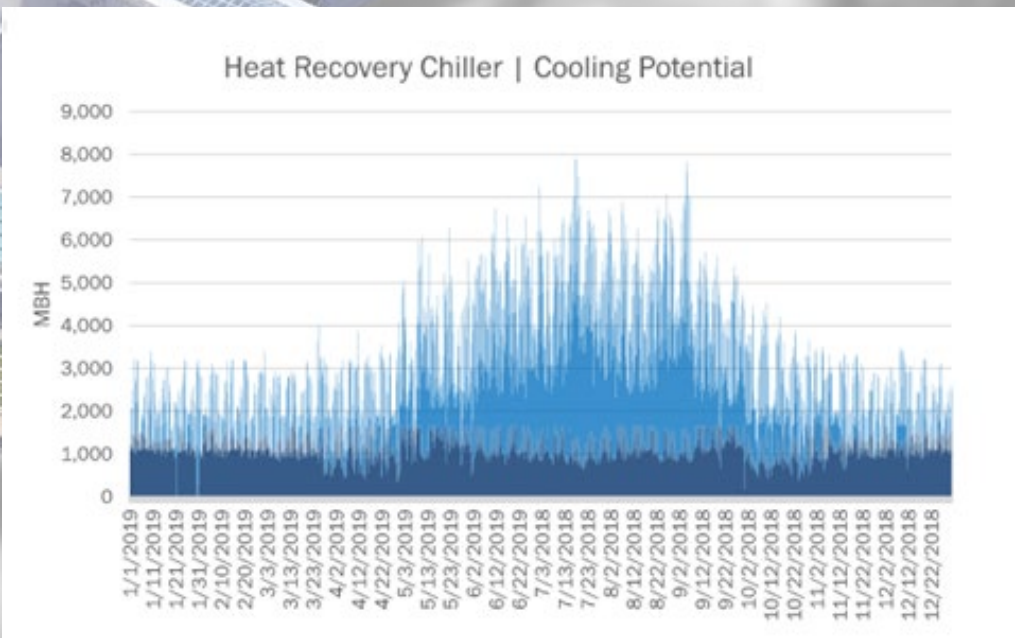
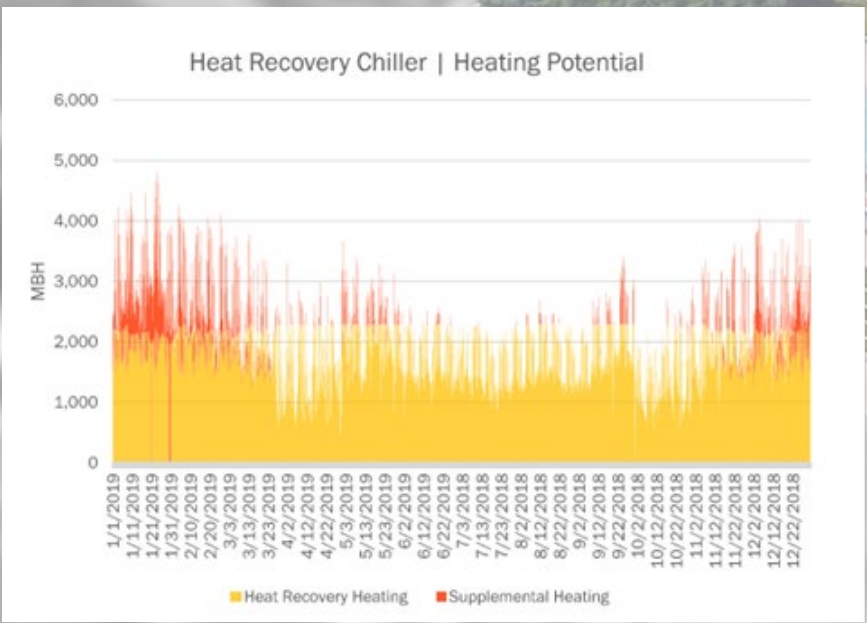
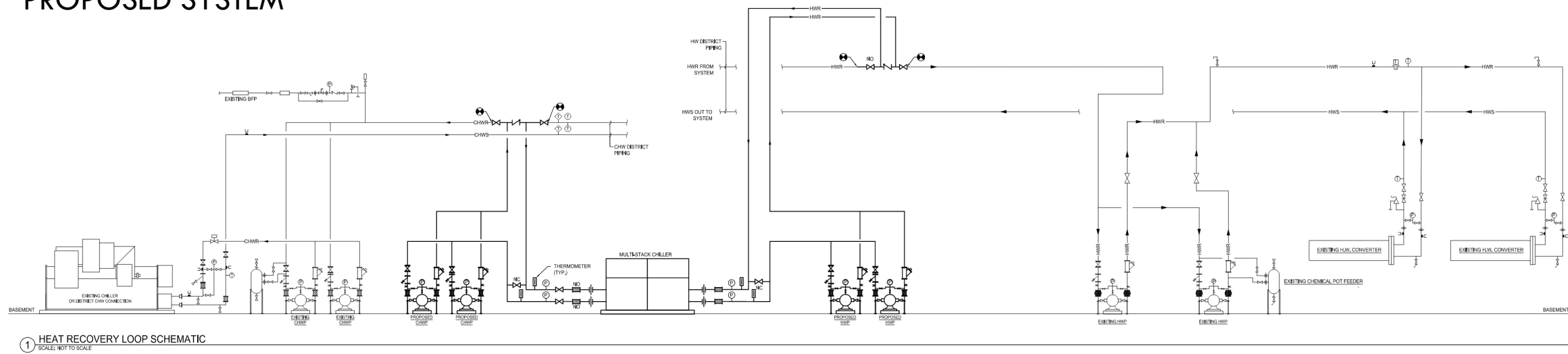
Total Cost (M&L w/Bonds): \$28,600,000

Total NG Savings: 444,659 therms ↓

Total GHG Savings: 3,231 MT CO₂ ↓

\$/GHG Saved: \$8,849/MT CO₂ ↓

PROPOSED SYSTEM



Conclusion

- Recap of LTHW system benefits: energy efficiency, cost savings, and infrastructure modernization
- Emphasis on the need for thorough planning, financial analysis, and stakeholder engagement
- Encourage campuses/communities to consider LTHW conversion as a sustainable, financially responsible move

A group of five Wendel employees are standing in a utility room. On the left, a man in an orange long-sleeved shirt and a red hard hat has his arm around a younger man in a grey shirt and a yellow safety vest. In the center, another man in a grey shirt and a yellow safety vest is smiling. To his right, a man in an orange shirt and a white hard hat is partially visible. On the far right, a man in a plaid shirt and a yellow safety vest is also smiling. The background features industrial equipment, including large white units labeled 'MULTISTACK' and a large red cylindrical tank. The overall scene is brightly lit with overhead fluorescent lights.

Thank you.



architecture | engineering | energy efficiency | construction management

Steve Grgas, PE
Senior Project Development Manager, Energy
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